# Saman Zahedi, MSc

#### **PROFILE**

Fluent in three human languages and pretty good at JavaScript, Python, and R for data too. Worked in small and large teams, leading teams of 6 with over 7 years of commercial experience.

Experience working with HTML, CSS, JavaScript, React, NodeJs, PostgreSQL, Python, R, Tableau, and Power BI and constantly developing a professional portfolio after recently undergoing a transformational nine-month software development program at Code Your Future. With a master's degree in Industrial Management, a developer who genuinely understands business problems and is dedicated to delivering excellent work to help businesses grow.

#### PROFESSIONAL EXPERIENCE

#### English Language App - CodeYourFuture

07/2022 - 08/2022

London

Islington Center for Refugees and Migrants &

- Created a database schema in PostgreSQL to handle user requests
- Developed 11 APIs for students and teachers to connect them to the front end of an English language app
- Enabled students at Islington Centre to log in and study English lessons and take
- Worked in a cross-functional Agile team of 4 to deliver an app, including separate modules for the teachers to add content and exams, and launched on schedule

Counter assistant 12/2016 - present Sainsbury's Co. & London, UK

- Delivering excellent customer service with zero (0) complaints in 6 years
- Leading the team of 7 with a "can do" approach
- Managing the stock and ordering food service ingredients to deliver non-stop service
- Monitoring customer satisfaction
- Helped out other departments such as Produce, Fresh, Checkout, and Online
- Responsible for promoting Sainsbury's Smartshop App when it was launched
- Chosen as a regional representative during Sainsbury's counter-closure process

Commercial expert 12/2010 - 02/2015Tehran, Iran Istak Co. &

- Led a team of 6 to efficiently supply raw materials for three factories with non-stop production lines of malt beverages and juice from different countries on time despite sanctions for the best brand in Iran called Istak
- Increased sales by 8% and profit by 6% by changing the packaging of the company's products
- Managed supply chain for internal and external raw materials and spare parts
- Supervised the import of raw materials from 5 different countries on time
- Coordinated custom release affairs and shipment into 3 different warehouses
- Handled hundreds of inquiries, comparing prices, and qualities of the local and external suppliers monthly

#### Commercial administrator

07/2009 - 11/2010Tehran, Iran

Kia Gostar Mokriyan Co.

- Provided hardware and software required in a small-scale business
- Coordinated marketing meetings to improve the productivity
- opening a coffee net for customers

• Introduced new company proceedings and projects such as targeting markets and

# **EDUCATION**

Software Development Programme  Code Your Future   Ø	09/2021 - 08/2022 London
Foundation Certificate in Accounting $AAT \varnothing$	09/2016 - 07/2017 London
Business and General English certificate  Princes College	2016 - 2017 London
Industrial Management, MSc Qazvin Azad University	09/2010 – 07/2011 Qazvin, Iran
Business Administration, BSc Payam Noor University	09/2003 – 07/2008 Orumieh, Iran

# **SKILLS**

• HTML & CSS	• JavaScript
• React	• Node.js
• SQL	• Leadership
• Adaptability	• Teamwork
• DevOps	• Docker
• TDD	• Agile
Hybrid remote working	• Python
• R language	• Tableau Desktop
• Microsoft Power BI	• Microsoft Excel

# **LANGUAGES**

English	Farsi
Fluent	Native

### Kurdish

Native

References available upon request